

IAPPO

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### Special points of interest:

- IAPPO Needs Your Help!
- 2011 Training Opportunities
- 2011 NIGP Annual Forum and Exposition in Maryland
- 2011 IAPPO Reverse Vendor Fair coming in October
- Making time to volunteer
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## News and Views

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## President's Message

By Catherine Link, CPPB

### SPRING HAS SPRUNG

After what seemed to be a long winter, spring is here upon us. Spring is a time of rebirth and growth, or of reinventing yourself in your career. What does it mean to "reinvent yourself"?

"Reinvent" means "to re-make or make over, as in a different form". It also means **intentionally** doing something different. Try **Continual learning and teaching** - Read newspapers, books, trade magazines, online publications and blogs. As you learn, share it with others. Have a mentor and be

a mentor. Also consider reverse mentoring, learn from everyone around you. Try **Technological trends**- Be a geek, it is fun! Reinvent yourself with social media. Learn and use social media. Write a



blog. Join Twitter, LinkedIn or Facebook. **Get out of the box** – Don't be afraid to step outside of the box and try something new. Be open to opportunities that are out of your comfort zone. New opportunities give you the chance to learn. **Communicate** – These skills are necessary as your career progresses. Continually look to improve your verbal and written communication skills. **Get involved** – Get more involved in IAPPO. Volunteer opportunities are plentiful. Feel free to contact me to get started.

## IAPPO NEEDS YOUR HELP

Organizational success depends on providing education opportunities to the membership. One way you can help is to have your agency participate in the IAPPO Reverse Vendor Fair to be held on October

12, 2011, in Itasca, IL. A reverse vendor fair is an opportunity for vendors to meet with the using agencies to discuss goods and services your agency requires. There is no cost to agencies to participate.

Vendors pay a fee to attend. This event is the major fund-raiser for IAPPO and allows IAPPO to fund education for the membership. To sign up, contact Larry Widmer 847-296-9200 or [lwidmer@nwmc-cog.org](mailto:lwidmer@nwmc-cog.org)



## NIGP 2011 Annual Forum EARLY BIRD DISCOUNT ENDS APRIL 29, 2011

The NIGP 2011 Annual Forum and Products Exposition will be held August 25-29, 2011 at National Harbor, Maryland. All events will take place at the Gaylord Hotel and Convention Center.

Book your room at the convention center and use your hotel confirmation number to save \$250 on your Forum registration fee. When combined with the Early

Bird Discount that is a savings of \$300 off of your 2011 Forum Registration.

The annual NIGP Forum and Products Exposition is the largest North American conference exclusively for procurement professionals and is NIGP's educational highlight of the year. Nearly 1,000 procurement professionals from federal,

provincial, state, and local governmental agencies from the United States, Canada, and other countries will come together for networking, educational and plenary sessions as well as the products exposition.

For more information, visit the NIGP website at

[www.nigp.org](http://www.nigp.org) or call 1-800-FOR-NIGP, ext 227.

Don't wait for your ship to come in—Swim Out to IT!!!!

Author Unknown



## AGENCY MILESTONES

Agencies that are celebrating 2011 milestone anniversaries as NIGP members include:

**N**  
35 years

City of Joliet

35 years

City of Naperville

65 years

City of Chicago

40 years

Village of Arlington Heights

Remember, if your agency is not a part of the National Institute for Governmental Purchasing (NIGP) you can contact them at



[www.nigp.org](http://www.nigp.org) for further information

## IAPPO Officers and Board

### 2011 Officers

**President**-Catherine Link, CPPB County of McHenry

**Vice-Pres.**-Larry Widmer, CPPB Northwest Municipal Conference

**Secretary**-Jim Smith County of Peoria

**Treasurer**-Cindy Krebs, CPPB State of Illinois CMS

**2011 Executive Board**  
Ken Bailey-Springfield PS

Darcie Garza, CPPB-Dupage County

Cindy Anderson, CPPB IL CMS

Darrell Marcy, CPPB-IL SOS

Debby Thompson, CPPB-Dupage County

Daina DeNye, -City of Elgin

Business Manager-Patti Huth, CPPO, CPPB

# IAPPO 2011 TRAINING OPPORTUNITIES



IAPPO is offering the following upcoming training opportunities:

For more information, please go to the IAPPO website at: [www.iappo.org](http://www.iappo.org)

**May 4th thru 6th**  
Spring Training Conference  
Northfield Inn  
Springfield, IL

**October 12th**  
Reverse Trade Show  
Holiday Inn  
Itasca, IL

**October 13th thru 14th**  
Fall Training Conference  
Holiday Inn  
Itasca, IL

**NOTE: IAPPO will subsidize training for its members in 2011, but will not award 2011 scholarships due to shortage of funds. IAPPO hopes to reinstitute the scholarship program for 2012.**

**Do not follow where the path may lead. Go instead where there is not path and leave a trail-Ralph Waldo Emerson**

## IAPPO 2011 Committees

**Education/Professional Development**-Patti Huth, Cathy Link, Debby Thompson

**Budget**-Cindy Krebs, Patti Huth, Darcie Garza, Ken Bailey

**Legislative Review**-Rick Hughes, Larry Widmer

**Membership**-Cindy Anderson, Cindy Krebs, Daina DeNye, Jim Smith, Darcie Garza

**Nominating**-Ray Restarski, Darrell Marcy

**Bylaws**-Steve Farris, Daina DeNye, Patti Huth, Debby Thompson

**Spring Conference**-Cindy Krebs, Darrell Marcy, Ken Bailey

**Fall Conference**-Jim Smith, Darcie Garza, Debby Thompson

**Reverse Vendor Fair**-Larry Widmer, Andy Toth, Darcie Garza, Ken Bailey, Daina DeNye

## Volunteer Opportunities

Volunteering to serve IAPPO can be a rewarding experience. We are looking for additional volunteers to serve on the Committees as outlined in the previous article.

If you would like to serve on a Committee, please email me at [celink@co.mchenry.il.us](mailto:celink@co.mchenry.il.us)

In addition, in 2011, all four officers and the Board Seats 5 and 6 will be up for election.

Elections will take place in September, 2011 and winners will be announced at the Fall Conference in October.

If you would like to serve or if you would like to nominate

someone to fill either and officer or a Board position, please contact the Nominating Committee chairperson, Ray Restarski at :

[restarski@winnetka.org](mailto:restarski@winnetka.org)

You will enjoy your time and effort serving IAPPO.





# IAPPO

THE ILLINOIS ASSOCIATION OF PUBLIC PROCUREMENT OFFICIALS, INC.

A Chapter of the National Institute  
of Governmental Purchasing

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•The Illinois Association of Public Procurement Officials, Inc. (IAPPO), a chapter of the [National Institute of Governmental Purchasing \(NIGP\)](#), is a not-for-profit organization made up of Public Purchasing Officials throughout the State of Illinois. Our membership includes representatives from state and local government, as well as special districts and public education agencies who are concerned with professionalism and continuing education in the purchasing profession. IAPPO, which was chartered on October 26, 1977.

## ETHICS AND MORALS INSIDE AND OUT

Taken from GovPro August 1, 2010 by J. Kevin Beardsley

*Many people use the terms morals and ethics as if they were interchangeable, but there is a very basic difference. Morals have more to do with core beliefs of right and wrong that define a person's character while ethics relate to how those morals are applied.*

*Because morals are based upon a belief in and acceptance of a code of right and wrong, it is fair to say that morality is based upon one's acceptance of the universal truths of right and wrong. Ethics are the application of this belief as demonstrated in the way we conduct ourselves and how we treat other people.*

*Some people draw a distinction between personal and business ethics. It's a valid distinction, but*

*no matter what the context, ethical behavior is an expression of core values and beliefs. Ideally, therefore, one's ethics — whether expressed in the context of family, social or business interactions — should be consistent because they reflect the same core values and beliefs.*

*Our ethics expose and express our core values, our beliefs, and the way we view ourselves and others. Whatever is on the inside of us — values, character, nature and beliefs — is shown on the outside by how we present ourselves and how we interact with and treat others.*

*Those who are certified by the UPPCC have agreed to adhere to a "Code of Ethics" as part of obtaining and maintaining a certification. The code identifies ways by which we should conduct our-*

*selves and treat others as purchasing professionals. Failure to adhere to the code could lead to a loss of certification. While this is a very good code for purchasing professionals, I believe no person can consistently display ethical behavior if the only control is an external code. Instead, we as purchasing professionals should strive to develop our character so that we conduct ourselves and treat others in ways that are both consistent with this code and are an outward expression of our internal character and nature.*

Submitted by:

Jim Smith  
Purchasing Agent, Peoria  
County, Peoria IL